

Dear OAC Members,

My name is Jason Lau, an optometrist in private practice in British Columbia for over 20 years. I have been fortunate enough to gain a wealth of experience from opening and managing dozens of successful eyewear opticals. This was made possible by being directly involved with both independent lens suppliers, as well as large scale multinational lab operations.

In early 2020, ORCA Lens Lab was established in British Columbia to provide the speed and quality of the larger lens labs, but at the pricing and service of the smaller independent ones. Orca Lens Lab offers a wide spectrum of technologically advanced finished stock lenses as well as premium progressive lenses at unbeatable pricing. These include freeform progressives, specialty progressives, and anti-fatigue lenses, all utilizing Digital Ray-path and Atoric Optimization technologies.

ORCA Lens Lab is proudly Canadian and independent, as opposed to a big box monopoly that directly competes with you. In addition, ORCA Lens Lab is the only independent lab on the west coast using the fully integrated edging and finishing MEI 4Racer TBA system. Please visit our website for video and details. www.OrcaLens.com



As we move toward the recovery phase, we are excited to provide immediate support with an excellent opportunity to all members of the Opticians Association of Canada. To help with your cashflow in the COVID-19 economic downturn, any lens purchases **until September 1st, 2020** will receive:

NO CHARGE LAB SERVICE FEES

Includes: Edge, Drill Mount, Polishing, and Shipping/Handling fees

Immediately and over time, our lens pricing with no lab service fees will add up to a tremendous savings, while simultaneously allowing you to experience the speed and quality of work by the MEI 4Racer TBA system. The craftsmanship is of the best quality.

We can assist with all aspects of your optical dispensary; from any current product issues you might be facing to management concerns. Please feel free to contact me directly for further discussion, as well as a current lens portfolio and pricing details. I'm looking forward to chatting soon. Until then, please continue to be well and safe.

Jason Lau
President
ORCA Lens Lab

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